



Healthcare Association
of New York State

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HEALTH CARE PROVIDERS WELCOME ATTORNEY GENERAL CUOMO'S ACTION AGAINST INGENIX/UNITEDHEALTH

Statement by HANYS' President Daniel Sisto

ALBANY, N.Y. — “HANYS congratulates Attorney General Cuomo for taking such an aggressive stance today against health insurers, particularly against those alleged activities of the UnitedHealth Group and its subsidiary, Ingenix.

“If the Attorney General’s allegations are proven true, we believe that United and Ingenix’s practices have cheated the entire health care provider community by artificially lowering reimbursement for the services they provided.

“The ‘Usual, Customary, and Reasonable’ (UCR) methodology is often used as a baseline for determining contract rates with health care providers. If the UCR is artificially low, then it follows that the discounted contract rates are also artificially low.

“Put more simply, if these allegations are true, this activity has been nothing short of hi-tech price rigging.

“HANYS remains fully supportive of efforts designed to bring accountability to the health care insurance industry and to ensure providers are appropriately paid for the services they provide to their patients. We are therefore pleased to see Attorney General Cuomo weighing in to challenge this apparent improper market conduct.

“HANYS has been pursuing an aggressive, multi-prong approach, including legislative and regulatory relief, to combat managed care companies’ misconduct and unfair business practices. We are also considering intervening in an existing lawsuit challenging UnitedHealth Group and Ingenix practices.”

The Healthcare Association of New York State (HANYS) is the only statewide hospital and continuing care association in New York State, representing more than 550 non-profit and public hospitals, nursing homes, home care agencies, and other health care organizations.