ABOUT HANYS

HANYS is the statewide voice of New York’s hospitals and health systems, advocating to ensure that every New Yorker has access to affordable, high-quality care. HANYS is proud to represent hospitals, health systems, nursing homes, home care agencies, clinics and other healthcare providers across the state.

HANYS.ORG

Our partners

HANYS has strong relationships, strategic partnerships and overlapping membership with allied hospital and healthcare associations:

- Greater New York Hospital Association
- Nassau-Suffolk Hospital Council
- Northern Metropolitan Hospital Association
- Suburban Hospital Alliance of New York State
- Iroquois Healthcare Alliance
- Pandion Healthcare: Education and Advocacy
- Western New York Healthcare Association
- Northern New York Hospital Association

At the national level, HANYS has a strategic alliance with the American Hospital Association, which strengthens our federal advocacy on behalf of New York’s healthcare providers.

Our affiliates

- HANYS Solutions
- DataGen
- HANYS Benefit Services
- PAC
- HealthCare Educational and Research Fund
- Healthcare Trustees of New York State
HANYS is proud to serve as your statewide association. Now in our 95th year, HANYS’ mission continues to be “to advance the health of individuals and communities by providing leadership, representation and service to healthcare providers and systems across the entire continuum of care.”

In 2020, HANYS will continue to achieve our mission through comprehensive federal and state advocacy agendas, data-informed approaches and engaging our membership in HANYS’ events and programming.

HANYS is your partner as we navigate this evolving healthcare landscape together.

Please contact me at (518) 431-7765 or at bgrause@hanys.org to discuss how we can best serve you and your community.
OUR MEMBERS

MORE THAN 19 MILLION NEW YORKERS ARE SERVED BY HANYS' NON-PROFIT AND PUBLIC MEMBER ORGANIZATIONS:

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospitals and healthcare systems</td>
<td>246</td>
</tr>
<tr>
<td>Nursing homes</td>
<td>82</td>
</tr>
<tr>
<td>Home care agencies, hospices, adult day programs and other continuing care providers</td>
<td>112</td>
</tr>
<tr>
<td>Other healthcare provider organizations, including clinics, county and regional health collaboratives and associate members</td>
<td>35</td>
</tr>
</tbody>
</table>

Membership-driven

HANYS values close member partnerships to ensure that our policy agenda and activities reflect the needs of our members. HANYS collaborates and engages with our member executives and staff through committees, task forces, one-on-one member site visits and customized presentations covering a wide variety of health finance, quality, governmental affairs and regulatory priority issues.

Our expert staff, data resources, grassroots advocacy, extensive clinical and operational experience and political acumen enable us to positively influence the outcome of important health policy debates in Albany and Washington. We are constantly working to provide the resources and guidance our members need to lead their organizations.

WHAT WE DO

Leading healthcare advocacy

STATE GOVERNMENTAL AFFAIRS

HANYS’ state governmental affairs team leads the strategic development of our state legislative policy agenda in Albany, including advocacy on budget, legislative and regulatory issues. HANYS works with key advocacy partners and coalitions to advance proactive policies that support our members.

FEDERAL GOVERNMENTAL AFFAIRS

With an office based in Washington, D.C., HANYS’ federal governmental affairs team advocates to protect hospitals and healthcare systems from reductions and negative policy changes to Medicare and Medicaid, while seeking to enhance and improve federal programs impacting our members.

HANYS and our federal advocacy partners, including the American Hospital Association, Association of American Medical Colleges and others, leverage members’ grassroots advocacy and strong relationships with New York’s congressional delegation to impact public policy debates.

Expert policy analysis

- Finance and Analytics
- Managed Care and Insurance
- Quality
- Regulatory Affairs
- Behavioral Health
- Emergency Preparedness
- Health Information Technology
- Community Health
- Rural Health
- Workforce Development
- Healthcare Governance
- Post-Acute Care
- Delivery System Reform
- Legal and Compliance

Featured publications:

- Healthcare Trends: Insights for Resilience
- Healthcare Intelligence Reports
- Report on Healthcare Quality Report Cards
- Hospital Economic Impact Analyses

Premier educational programs

HANYS offers high-quality educational programming to healthcare professionals across the continuum of care. Our programs are delivered by industry experts and HANYS staff to help our members succeed in today’s era of healthcare transformation.

- 200+
  onsite and online educational programs and events
- 11,000+
  staff and trustees of HANYS member organizations participated in educational programs in 2019
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