

The Academy for Healthcare Leadership Advancement | FALL 2026

A partnership with
Cornell External Education



The Academy for Healthcare Leadership Advancement empowers healthcare organizations to elevate and strengthen their leaders, positioning them to thrive in an increasingly complex environment.

The Academy delivers a unique learning experience by combining HANYS' deep healthcare expertise with Cornell University's powerful executive education. Participants will obtain real-world insight, sharpen their strategic instincts and master leadership skills that drive meaningful change.

Through this immersive seven-week Cornell certificate program, healthcare professionals will gain focused insight into forces shaping the healthcare environment, strategic thinking and cutting-edge leadership strategies. Participants will build a statewide network of peers, exchange ideas and leave with the tools to lead with confidence.

PROGRAM SCHEDULE

Sept. 23 – 25 | Cornell University, Ithaca

Sept. 29 – Oct. 29 | Virtual classroom

Nov. 2 – 4 | Cornell ILR Conference Center, New York, City

PROGRAM FEATURES

- Blends top-tier expertise from HANYS' nationally recognized healthcare knowledge and Cornell University's renowned executive education.
- Interactive learning environment where participants exchange ideas and collaborate with peers from across the state.
- Focus on real-world challenges by developing a capstone project plan based on a real-time situation at your organization.
- Seven-week Cornell certificate program designed specifically for healthcare professionals seeking to elevate their leadership impact.
- Equips leaders to navigate a complex healthcare landscape with advanced strategic, organizational and leadership insights to aid your organization's mission.

REGISTER TODAY:

Full program details and registration information: hanys.org/events/cornell



Cornell University

SEE OUR AGENDA SNAPSHOT

OPENING SESSION: FOUNDATIONAL SKILLS

Sept. 23 – 25 | Cornell University, Ithaca

WEDNESDAY, SEPT. 23 | Lunch noon

12:45 – 1 p.m.

Introductions and program overview

1 – 4:30 p.m.

Leading effective organizational change

Elizabeth A. “Beta” Mannix, PhD, Ann Whitney Olin Professor of Management, SC Johnson Graduate School of Management, Cornell University

4:30 – 5 p.m.

Capstone orientation

5:30 – 7 p.m.

Reception and dinner

THURSDAY, SEPT. 24 | Breakfast 7:30 a.m.

8:30 a.m. – noon

Strategic negotiation

Stephen Sauer, PhD, Senior Lecturer, SC Johnson Graduate School of Management, Cornell University

Noon – 1 p.m.

Lunch

1 – 4:30 p.m.

Strategic negotiation I Part 2

4:30 p.m.

Dinner on your own in Ithaca

FRIDAY, SEPT. 25 | Breakfast 7:30 a.m.

8:30 – 10:45 a.m.

Fostering a culture of motivation, engagement and resilience

Elizabeth A. “Beta” Mannix, PhD

11 a.m. – 12:30 p.m.

Making it real: Positioning for success

Steven I. Goldstein, President, System Integration Strategy, UR Medicine

12:30 p.m. | Box lunches will be available.

Closing comments and adjournment

VIRTUAL CLASSROOM

Sept. 29 – Oct. 29 | All session times are EST.

THURSDAY, SEPT. 29 | 3 – 5 p.m.

Influencing policy and politics in an uncertain landscape

Cristina Batt, Senior Vice President, Federal Policy, HANYS

Amy Nickson, Senior Vice President, State Policy, HANYS

Thomas J. Quatroche Jr., PhD, President and CEO, HANYS

TUESDAY, OCT. 6 | 3 – 5 p.m.

Value-based care: Concepts, perceptions and reality

Victoria Aufiero, Esq., Vice President, Insurance, Managed Care and Behavioral Health, HANYS

Alyssa Dahl, Vice President, Advanced Analytics, DataGen®, Inc.

THURSDAY, OCT. 8 | 3:30 – 5 p.m.

Quality and patient safety in a dynamic healthcare environment

Colleen McVeigh, Principal Healthcare Informatics Analyst, HANYS

Kathleen Rauch, RN, MSHQS, BSN, CPHQ, Vice President, Quality Advocacy, Research and Innovation, HANYS

TUESDAY, OCT. 13 | 3 – 5 p.m.

What is your hospital market and how can you protect and expand it, compete and survive?

Jeff Gold, Esq., Special Counsel, Insurance and Managed Care, HANYS

Cara Henley, Managing Principal, Health Management Associates

TUESDAY, OCT. 20 | 3 – 5 p.m.

Building a technology strategy for today’s healthcare

Thomas Hallisey, Director, Digital Health Strategy, HANYS

THURSDAY, OCT. 22 | 3 – 5 p.m.

Building talent pathways and pipelines

Karen A. Scott, MS, HRD, Director, Learning and Development, University of Rochester Medical Center

Stephanie Von Bacho, EdD, MS, RN, NEA-BC, Senior Director, Learning and Development, University of Rochester Medical Center

THURSDAY, OCT. 29 | 3:30 – 4:30 p.m.

Ask the experts: Live Q&A

Victoria Aufiero, Esq. | Cristina Batt | Alyssa Dahl |

Jeff Gold, Esq. | Thomas Hallisey | Colleen McVeigh |

Amy Nickson | Kathleen Rauch, RN, MSHQS, BSN, CPHQ

A red circular badge with a scalloped edge, containing the word "NEW!" in white, bold, uppercase letters.

CLOSING SESSION: FOUNDATIONAL SKILLS

Nov. 2 – 4 | Cornell ILR Conference Center, NYC

MONDAY, NOV. 2 | Lunch 11:45 a.m.

12:30 – 4:30 p.m.

Financial acumen

Drew David Pascarella, Senior Lecturer, Finance, SC Johnson Graduate School of Management, Cornell University

4:30 – 5:30 p.m.

Capstone presentations part 1

5:30 p.m.

Dinner on your own

TUESDAY, NOV. 3 | Breakfast 7:30 a.m.

8 – 9 a.m.

Capstone presentations part 2

9 a.m. – 12:30 p.m.

Competitive strategy/positioning for advantage

Vrinda Kadiyali, PhD, Nicholas H. Noyes Professor of Marketing and Economics, SC Johnson Graduate School of Management, Cornell University

12:30 – 1 p.m.

Lunch

TUITION

Tuition is \$5,500 per person and includes coursework, materials and most meals. **The Academy for Healthcare Leadership Advancement offers alumni organizations a discounted rate of \$4,950 per person.** Transportation and overnight accommodations are the participant's responsibility.

Registration closes Wednesday, Sept. 9.

Cancellation policy: Reservations cancelled in writing before Sept. 9 will be refunded 50% of the tuition. Cancellations made after Sept. 9 forfeit the entire fee; however, substitutions are permitted and encouraged at no extra charge.

1 – 5:30 p.m. | There will be a 15-minute break at 3 p.m.

The critical decision-making advantage

Michelle Duguid, PhD, Associate Dean, Diversity, Inclusion and Belonging, and Associate Professor, Management and Organizations, SC Johnson College of Business, Cornell University

6:30 – 8:30 p.m.

Closing program celebration

WEDNESDAY, NOV. 4 | Breakfast 8 a.m.

9 – 11:30 a.m.

Conversations on leadership

Andrew L. Davis, MBA, President and Chief Operating Officer, Erie County Medical Center Corporation

Carol Gomes, MS, FACHE, CPHQ, MASCP, MT (ASCP) HTL, DLM, Chief Executive Officer and Chief Operating Officer, Stony Brook University Hospital

Paul J. Scimeca, President and Chief Executive Officer, Glens Falls Hospital

Sandra R. Scott, MD, Chief Executive Officer, One Brooklyn Health System

11:30 – 11:45 a.m. | Box lunches will be available.

Closing remarks

“This is a fantastic opportunity for learning and collaboration across multiple domains within the healthcare space. Well worth the investment and time.”

George DeAngelis, IT Director, Adirondack Health | Class of 2025

“This is a great forum for aspiring leaders to get exposure to great materials and great perspective on areas of operations in their organization that otherwise they may not get. It's a great mix of health-care professions and expertise that comes together in a small group to analyze and respond to a “problem” and quickly understand what it takes to be “at the table.”

Vail Gache, President and Chief Executive Officer, Wyckoff Heights Medical Center | Class of 2025

Healthcare Association of New York State
One Empire Drive
Rensselaer, NY 12144

ACCOMMODATIONS

OPENING SESSION

Statler Hotel

130 Statler Drive, Ithaca, NY 14853
607.254.2500

Book using the [link on our website](#).

Rates: \$320 double / \$395 king

Cut off date: Sept. 1

CLOSING SESSION

Millennium Hilton New York

One UN Plaza, New York, NY 10017

Book using the [link on our website](#).

To book by phone, call 1.800.HILTONS
and use code: 919.

Rate: \$337/night

Cut off date: Sept. 29

ABOUT US

Healthcare Association of New York State

HANYS is the only statewide hospital and continuing care association in New York state, representing nonprofit and public hospitals, health systems, nursing homes, home care agencies and other healthcare organizations. Through leadership, representation and service, HANYS is Always There for Healthcare®, bringing together the brightest minds and expertise to solve complex healthcare issues and improve the health of New York's communities. HANYS' advocacy and analysis, business services and educational events help healthcare leaders and other professionals navigate healthcare reform and achieve the Triple Aim of better care, better health and lower costs.

Cornell External Education

Cornell University integrated its executive education capabilities under Cornell External Education as of July 1, 2020. This area combines the innovative learning methods of eCornell with the faculty-led capabilities of the schools and colleges across the university. Cornell understands that organizational solutions need multidisciplinary approaches. Cornell External Education provides access to faculty across the university including Cornell Tech, Cornell SC Johnson College of Business, Weill Cornell Medical College, Industrial Labor Relations School, Law, Engineering and schools/colleges in Applied Sciences. This new entity, which focuses on organizational solutions across a variety of disciplines, schools and methodologies, is an innovative leader in the professional learning space.



Cornell University