

NEW YORK STATE HOSPITALS & HEALTH SYSTEMS IMPROVE THE ECONOMY & COMMUNITY



Statewide Impact of Hospitals & Health Systems

New York State Hospitals Improve the Economy & Community

\$152,300,000,000 - Economic Activity

The economic activity generated by hospitals—through jobs and the purchasing of goods and services—makes up 10.5% of the state's entire Gross Domestic Product (GDP).

\$42,700,000,000 – Payroll Expenditures

New York hospitals' #1 investment is in its people, including direct salary and benefits to its employees.

\$27,100,000,000 - Tax Dollars Generated

New York hospitals are responsible for generating significant tax dollars and stimulate the economies of local communities and the whole state.

\$9,500,000,000 - Community Benefits & Investments

Adhering to their charitable mission, hospitals cover the cost of care provided to people in need; subsidize care and services to low-income, elderly, and under-served communities; and continuously invest in many community health initiatives.

794.000 – Jobs Generated

Hospitals and health systems are often the largest employers in communities, generate many more jobs, and are a top 10 private sector employer in every region of New York State.

New York State Hospitals Provide Quality Healthcare

55.400.000 – Outpatients Provided Care

8.700.000 - People Treated in the Emergency Room

2.200.000 - People Admitted to Hospitals

232.000 - Babies Delivered

New York State Hospitals Rely on State & Federal Funding

55% – Reimbursement from Medicaid and Medicare

A large portion of hospital reimbursement is tied to Medicaid and Medicare, which do not cover the cost of care. This underpayment is driven by large volumes of inpatient and outpatient services provided to individuals covered by these public insurance programs. In New York State, 69% of inpatient discharges and 62% of outpatient visits are covered by Medicare and Medicaid.



Hospitals & Health Systems Across New York State Need Your Support

New York's hospitals and health systems are investing in their communities by expanding access to cutting-edge healthcare services, transforming operations to emphasize patient-centric healthcare, and implementing quality improvement collaboratives to enhance patient safety for all New Yorkers.

However, hospitals and health systems face unique financial challenges in New York. These challenges highlight the critical need for partnership with policymakers to support New York's healthcare system and facilitate progress and transformation. This is especially important when taking into account the tremendous role hospitals and health systems play in New York's economy as employers that generate billions of dollars in economic activity and community benefit every year.

New York State Hospitals Provide Tremendous Economic Activity & Community Benefit

\$152 billion in economic activity is generated annually by New York's hospitals—10.5% of the state's gross domestic product (GDP).

794,000 jobs are generated directly and indirectly by New York hospitals.

6 of the top 10 employers in New York's private sector are hospitals and health systems.

\$9.5 billion in free care, financial assistance, and other community health improvement programs is provided by New York's private, non-profit hospitals—accounting for **16%** of total expenses. New York's 23 public acute care hospitals provide billions of dollars more.

New York State Hospitals Face Significant Financial Challenges

2nd worst

statewide average operating margin in the country

3rd oldest

facilities in the country

9th worst

commercial insurance reimbursement rate in the country

68% of New York's hospitals are in fair or poor financial condition. 33% of New York's hospitals have negative operating margins.

1.97% is New York's statewide average hospital operating margin. The national average hospital operating margin is 7.4%.

Billions of dollars are lost by New York's hospitals each year treating Medicaid and Medicare patients.

- Medicaid pays 74 cents for each dollar of care provided in New York State.
- Medicare pays **94 cents for each dollar of care** provided in New York State.

New York State Hospitals are Improving Quality of Patient Care

Hospital participation in the New York State Partnership for Patients (NYSPFP) continues to produce important successes:

- \$97.5 million in cost savings have been achieved in NY by reducing preventable readmissions and events (e.g., infections, falls, etc.).
- Continuing reduction in hospital-acquired conditions and 30-day readmission rates have been achieved compared to 2015, such as reducing *C. difficile* by 30%; reducing catheter-associated urinary tract infections by 24%; reducing colorectal surgical site infections by 26%; and meeting the federal benchmark for falls with injury and Stage II or greater pressure ulcers.

More than 110 hospitals are engaged in HANYS' Opioid Addiction Prevention and Management Collaborative.

Consistent reduction in sepsis mortality has been achieved (with a relative reduction of 4.8% 2014-2016). New York's hospitals are dedicated to improving sepsis care and outcomes.

More than 70 hospitals are engaged in HANYS' Antibiotic Stewardship Program, improving use of and avoiding unnecessary patient exposure to antibiotics. **More than 175 hospitals** have engaged in other Antibiotic Stewardship Program efforts through NYSPFP.