Understanding the Healthcare Landscape of 2017

Why HANYS opposes the American Health Care Act





It is complex



The Affordable Care Act

Coverage Expansion and Comprehensive Benefits

Insurance in America

Employer Based Insurance 160M 50.16%	Medicaid 53M 16.61%	Medicare 47M 14.73%	
	29M 9.09%	ACA Subsidized Private Coverage and ACA Medicaid Expansion 22M 6.90%	CHIP 8M 2.51%



The ACA Addresses a Selective Part of a Much Larger Insured Population

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	29M 9.09%	ACA Subsidized Private Coverage and ACA Medicaid Expansion 22M 6.90%	CHIP 8M 2.51%

ACA—Coverage Expansion and Consumer Protections

- Income-based tax credits and subsidizes for purchase of commercial insurance (a.k.a. Heath Insurance Marketplace or Exchange) HealthCare.gov
- Medicaid expansion for adults to 138% of Federal Poverty Level (FPL)
- Consumer protections through comprehensive package of essential benefits and specified insurer policies

2017 FPL Standards - Medicaid Expansion

2017 Federal Poverty Level Chart – Income Brackets for 2017 Premium Tax Credits

Persons in Household	100% FPL	133% FPL (138%)*	250% FPL	400% FPL
1	\$11,880	\$15,800 (\$16,400)	\$29,700	\$47,550
2	\$16,020	\$21,300 (\$22,100)	\$40,050	\$64,100
3	\$20,160	\$26,800 (\$27,800)	\$50,400	\$84,650
4	\$24,300	\$32,300 (\$33,600)	\$60,750	\$97,200

Source: Kaiser Family Foundation

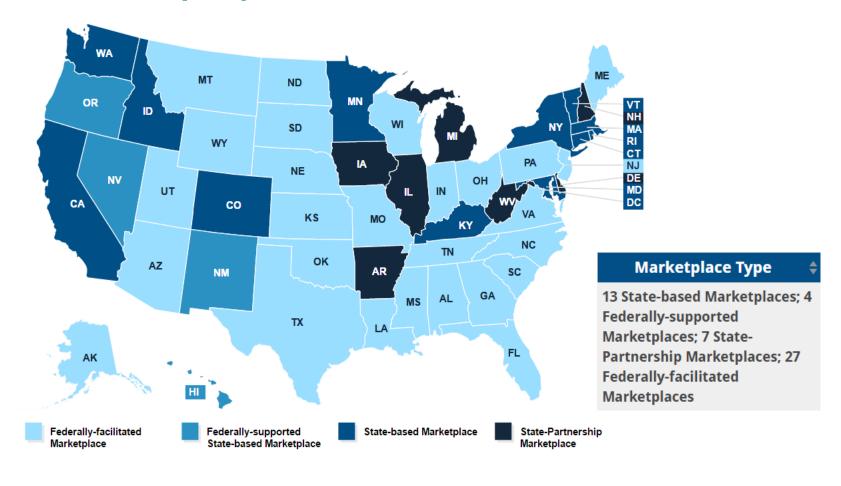
2017 FPL Standards – Eligibility for subsidies on the marketplace exchanges

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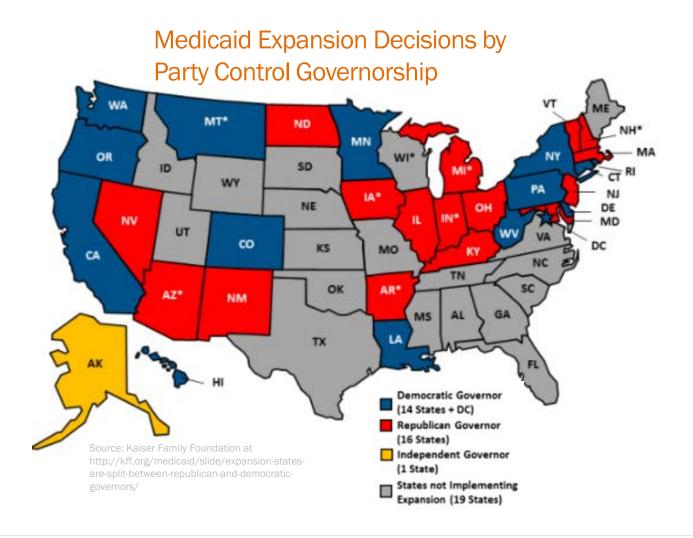
Source: Kaiser Family Foundation

Subsidized Coverage through Exchanges 10 million people



Medicaid Expansion

12 million people





Comprehensive Package of Essential Benefits and Specified Insurer Policies



ACA Repeal

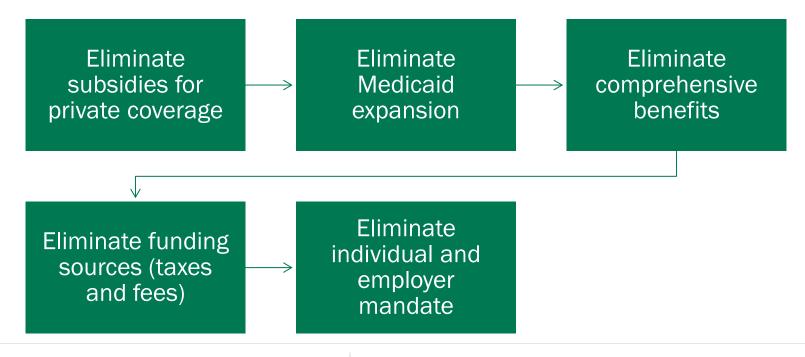
Strategies and Consequences

Replacement Premises

- Reduced federal spending
- Insurance as a private system
- Choice as opposed to guarantees
- State oversight as opposed to federal
- Capped Medicaid spending

Unraveling the ACA







Global Impact of Repeal

Using the Budget Reconciliation Process to Repeal the Affordable Care Act



22.5 MILLION
more uninsured due
to ending tax credits,
Medicaid expansion,

and individual mandate

7.3 MILLION
more uninsured
due to near collapse
of the nongroup
market

\$1.3 TRILLION cut from federal spending on healthcare over 10 years 5

States, localities and providers of care at risk for an extra \$1.1 TRILLION in uncompensated care over 10 years

Source: Urban Institute at http://www.urban.org/research/publication/implications-partial-repeal-aca-through-reconciliation



Impact of ACA Repeal—NYS

Coverage

New Costs to NYS

Healthcare Funding

1 million New Yorkers at risk for coverage loss

\$3.4 billion in new costs to retain coverage levels *

\$20 billion over next 10 years

Risk of doubling the uninsured rate in NY from 6% to 12%

\$600 million of costs would fall to county governments

Cost to hospitals and health systems of reduced Medicare and Medicaid reimbursement for maintaining ACA payment cuts

* \$3.4 billion impact reflects \$4.5 billion tallied by NYS less its estimate of federal Medicaid DSH cuts to safety net providers. Those cuts are reflected in the healthcare funding box.

Sources: NYS DOH at https://www.health.ny.gov/press/releases/2017/docs/aca_repeal_analysis.pdf; Kaiser Family Foundation at http://kff.org/other/state-indicator/total-population; and HANYS analysis of Medicare and Medicaid payment cuts to providers.



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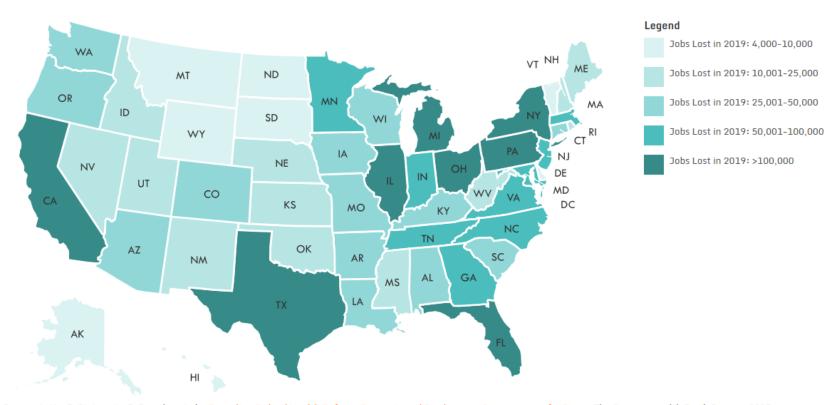
Economic Impact of ACA Repeal—NYS

 The effects of ACA repeal will ripple through the economy In New York, repeal of premium tax credits and Medicaid expansion would result in:

Revenue & Taxes Lost (2019-2023)			
Gross State Product	\$89.7 billion lost		
Business Output	\$154.1 billion lost		
State and Local Taxes	\$3.5 billion lost		

Source: The Commonwealth Fund at http://www.commonwealthfund.org/publications/issue-briefs/2017/jan/repealing-federal-health-reform

Job Impact of Repeal—U.S.



Source: L. Ku, E. Steinmetz, E. Brantley et al., Repealing Federal Health Reform: Economic and Employment Consequences for States, The Commonwealth Fund, January 2017.

Job Impact of Repeal—NYS

In New York, repeal of premium tax credits and Medicaid expansion would result in:

Jobs Lost in 2019	Jol	bs	Lost	in	2019
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Private & Public Sector

131,000 jobs lost

Jobs Lost by Sector in 2	019
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	Number	Percent
Health Care	47,700	37%
Construction & Real Estate	11,800	9%
Retail Trade	9,300	7%
Finance & Insurance	11,100	9%
Other	47,800	37%
Public	3,000	2%

Source: The Commonwealth Fund at http://www.commonwealthfund.org/publications/is sue-briefs/2017/jan/repealing-federal-health-reform



Impact of Maintaining ACA Hospital and Health System Cuts—NYS

NYS Region	10-Year Impact (budget timeframe assessed by Congress)
Western NY	\$1.3 B
Rochester Area	\$1.2 B
Central NY	\$1.1 B
Northeastern NY	\$980 M
Northern Metropolitan Area	\$1.5 B
New York City	\$12.1 B
Long Island	\$2.0 B
Total	\$20 B

Cuts analyzed include:

- Medicare update factor
- Medicare DSH
- Federal Medicaid DSH

Source: HANYS. Ten-year estimates do not sum to total and differ slightly from previous releases due to rounding.



Impact on Commercial Insurance Products

Before Repeal

- Growth in high deductible products
- Growth in deregulated products (ASO and ASO-like products)
- Growth in closed panel, narrow network options
- Continued pressure on premium growth and efforts to contain cost

After Repeal (in addition to above)

- Lower subsidies (tax credits) and less coverage
- No federal requirement to have insurance
- Less regulatory oversight
- Less transparency

Result: increased bad debt and collection concerns, battles over coverage, payment, and resources devoted to them

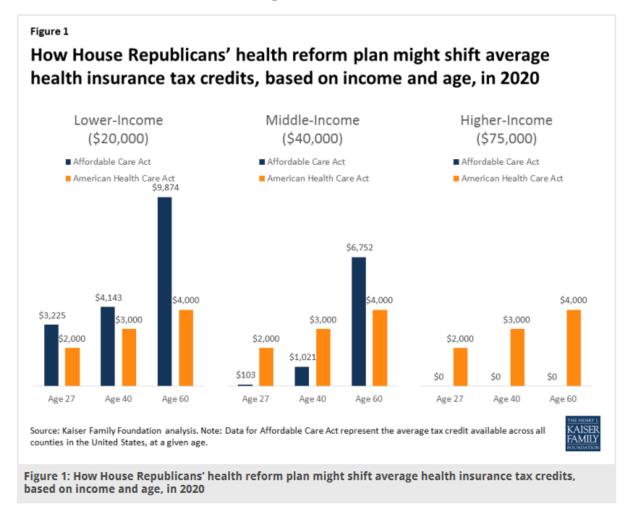
ACA Replacement

Insured Population Will Decrease; More Variability in Insurance Market

Republican Replacement Strategies

- Age-related tax credits—Would replace subsidies based on income, geographic costs of care
- High risk pools—Strong history of lack of success in 35 states prior to ACA
- Health Savings Accounts—Requires ability to fund such accounts
- State choice for benefit package design—Would create wider variance in coverage across states

AHCA Provides Less Funding to Lower Income and Elderly





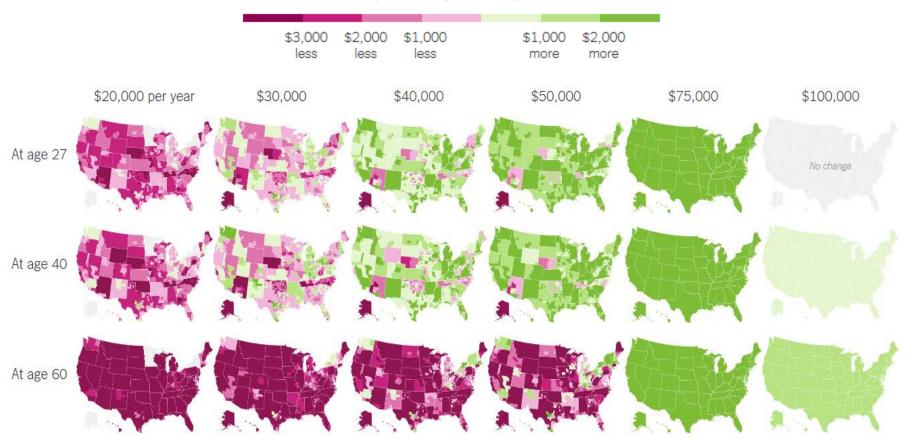
AHCA Not a Comparable Replacement

- AHCA would provide lower subsidies to purchase coverage and would be more costly for people who have lower incomes, are older or live in areas where premiums are higher.
- Plan would provide tax credits for those with incomes over 400% of FPL up to income of \$75,000.
- Tax credits for elderly may be offset by increase in premium costs as subsidies are not tied to premium increases.

Source: Kaiser Family Foundation at http://kff.org/health-reform/issue-brief/how-affordable-care-act-repeal-and-replace-plans-might-shift-health-insurance-tax-credits/

ACA versus AHCA

Tax credits in the Republican plan compared with Obamacare



Note: At \$20,000 income in 2020, residents of Alaska would be eligible for Medicaid, and residents of Minnesota and New York would be eligible for the Basic Health Program.



ACA Repeal with Replacement by AHCA Will Have Predictable Outcomes

More will become uninsured

Insurance plans will be less standardized; coverage guarantees will be less

Cost burden shifted back to those that can least afford it

Fewer people will be able to pay healthcare bills

Increased pressures on providers to retain access and services that may not be affordable

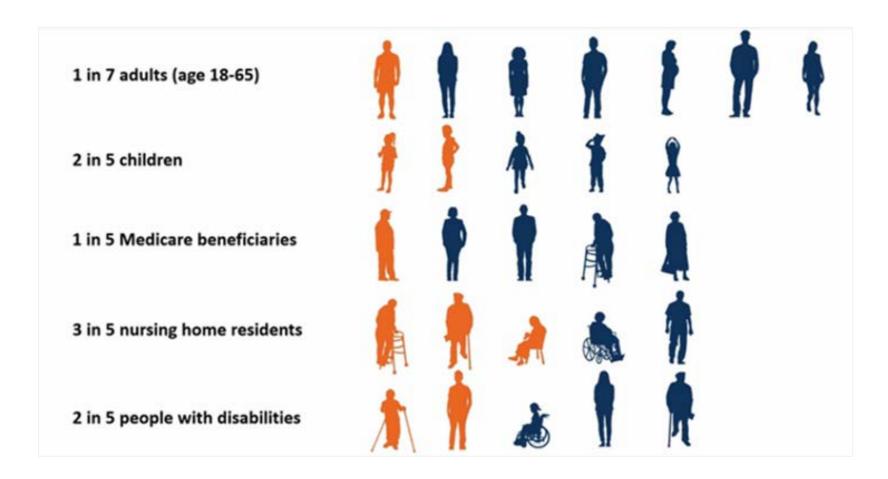
Repeal Has Merged Into a Broader Consideration of Medicaid as a Social Program

Much More Than Healthcare as a Target

Sorting This Out—Medicaid Program **Basics**

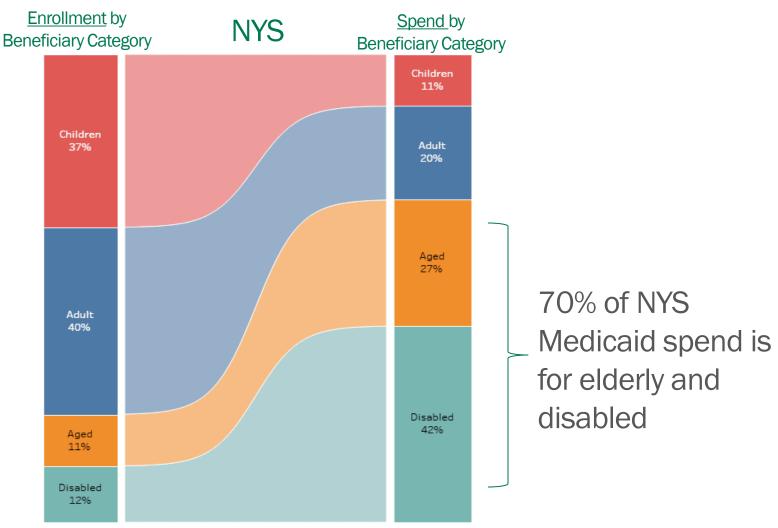
- An entitlement—if you qualify you are guaranteed coverage
- 17% of U.S. healthcare spending
- Funded by federal and state government based on states' average income—flexes up or down
- 73 million covered—1 in 4 Americans (including CHIP)
- Health coverage expanded by ACA—increased the number of children and adults eligible for health insurance
- Majority of money (63%) spent on elderly and disabled

Medicaid is More than Health Insurance



Source: Kaiser Family Foundation

Medicaid Enrollment vs. Spending



Source: 2011 data from Kaiser Family Foundation at http://kff.org/medicaid/state-indicator/medicaid-spending-by-enrollment-group/?currentTimeframe=0 and http://kff.org/medicaid/state-indicator/distribution-of-medicaid-enrollees-by-enrollment-group/?currentTimeframe=0



Disabled: 42% of Medicaid Spending in NYS





Elderly: 27% of Medicaid Spending in NYS



Capped Medicaid Spending

Risks of Entitlement Reform

Current Medicaid Funding vs. Capped Model



- Entitlement model:
 - Feds provide <u>matching funds</u> for state-specific Medicaid spending for coverage, service, and price growth (i.e., 55% in match NY; 80% in KY)
- Capped appropriation model (Block Grants or Per Capita Caps):
 - Feds provide <u>capped allotment</u> based on some form of state-specific historical Medicaid spend for coverage and service decisions
 - Fixes federal spending level and slows the rate of program growth to guarantee federal savings

NYS's Medicaid "Global Spending Cap" vs. Capped Federal Spending Model

- Since 2011, NYS Medicaid has slowed the rate of NY's Medicaid spending through a "Global Spending Cap"
- Initiative has capped Medicaid spending increases at about 3% per year
- How NYS's Global Cap differs from federal capped spending models:

Voluntarily selfimposed/negotiated with stakeholders

Flexible

(minimum wage; distressed hospital funding; DSRIP equity pool; etc.)

Yielded greater federal investment via DSRIP

Carves out 20% of state's Medicaid spend

Total Medicaid Disbursement Estimates

(in millions of dollars)

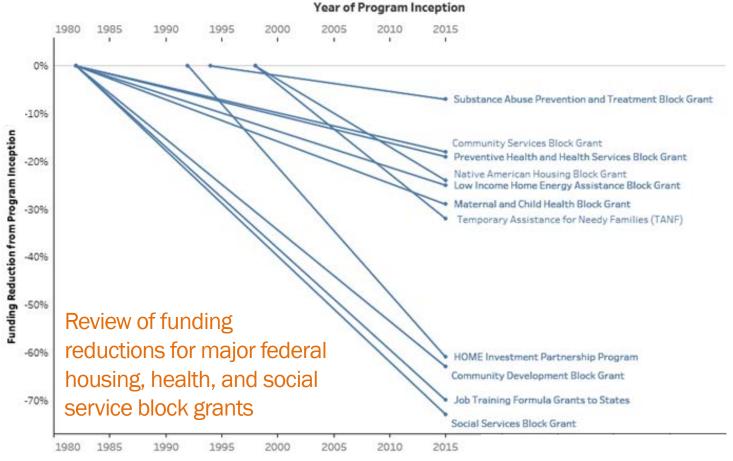
	2015-16	2016-17	2017-18	2018-19	2019-20
Department of Health	17,610	17,954	18,402	19,013	19,595
Mental Hygiene	4,816	4,421	4,808	5,054	5,248
Foster Care	89	90	92	92	94
Education	50	50	50	50	50
Essential Plan	130	377	384	395	406
State Share Total	22,695	22,892	23,736	24,604	25,393
Federal Share	32,332	32,400	33,778	34,546	35,372
Local Share	8,759	8,393	8,667	8,722	8,769
Total Medicaid Spending	63,786	63,685	66,181	67,872	69,534

Source: Division of the Budget



Capped Model Funding Risk:

Models Have Clear History of Decreasing Funding



Source: HANYS review of the Center on Budget and Policy Priorities analysis of funding declines in major housing, health, and social service block grant models at http://www.cbpp.org/blog/block-grant-funding-falls-significantly-over-time-data-show



In Summary...



HANYS Opposes the AHCA

- Millions would lose health insurance coverage.
- Medicaid as an entitlement program would be abandoned and long term funding reduced in a capped model, which will affect not only health care but the elderly and disabled who receive 70% of Medicaid funds in the state.
- The plan would create a fiscal crisis for New York State.
- Hospitals and health systems will suffer financial loses in serving underinsured and uninsured patients.
- In sum, the AHCA would be disastrous for patients, providers and the New York State Medicaid program.