

Advancing the priorities of New York’s healthcare providers

HANY connects hospitals, health systems and continuing care providers to the advocacy, expertise and practical support you need to navigate an increasingly complex healthcare environment.

HANY works in close partnership with our members to represent your interests, provide timely guidance, and support operational and strategic decision-making across the healthcare continuum.

A HANY membership provides you with:

- a strong, unified voice in state and federal policy discussions;
- expert insight on financial, regulatory and operational issues;
- practical support to address quality, workforce and compliance challenges; and
- opportunities to learn, connect and collaborate with peers statewide.

Who HANY serves

HANY serves not-for-profit and public hospitals, health systems, nursing homes and other continuing care providers across New York state, representing diverse communities and care settings. HANY is led by a board comprised of healthcare leaders from member organizations.

How members engage with HANY

Your engagement with HANY is tailored around your organization’s needs. Membership is at the organizational level; if you work for a HANY member organization, you can access our member benefits.

Members engage with HANY in multiple ways, depending on your priorities, challenges and goals. This includes:

- direct access to HANY’s policy, analytics and subject matter experts;
- one on one assistance on emerging issues and complex questions;
- participation in committees, workgroups and open forums focused on specific health policy, clinical and operational issues;
- extensive educational programs, briefings, leadership forums and professional development; and
- exclusive tools, facility-specific reports, interactive dashboards, materials and timely updates available through HANY.org.

GETTING INVOLVED

Connect with HANY’s member relations team to learn about available resources, engagement opportunities and key staff contacts.

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KEY MEMBER BENEFITS

Advocacy and representation

- advocacy for member priorities in both Albany and Washington;
- engagement with policymakers, regulators and partner organizations;
- legislative and regulatory analysis across key healthcare policy areas; and
- political action through HANYS' state and federal political action committees.

Finance, managed care and analytics

- expert guidance on reimbursement, payment policy and healthcare finance;
- fiscal, operational and policy analysis affecting hospitals and health systems; and
- data visualization and analytic tools to inform advocacy and decision making.

Clinical, regulatory and operations

- initiatives and grant-funded collaboratives to improve quality and patient safety;
- analysis and application of regulatory and compliance requirements;
- support for behavioral health, post-acute and rural care delivery;
- assistance with emergency preparedness, public health challenges, cybersecurity and digital transformation;
- resources addressing workforce policy and emerging challenges, recruitment and retention; and
- health equity considerations embedded across policy and operational initiatives.

Education, leadership and professional development

- executive leadership education and peer engagement opportunities, including customized programming;
- educational programs on all health policy, clinical and operational areas; and
- professional development programs for aspiring leaders and middle managers.

Legal and governance

- expert resources on legal and corporate compliance matters;
- trustee education and governance best practices through Healthcare Trustees of New York State; and
- policy, regulatory and landscape briefings, including board presentations, to support effective organizational oversight and performance.

Communications and public engagement

- campaigns supporting healthcare policy priorities;
- engagement with the media and member communications teams;
- featured analyses, including *The Case for Change*, our economic and community benefit reports and our joint association fiscal survey report; and
- regular publications including *Member Updates*, *Daily Headlines*, *HANYS News* and *Member Spotlight*.

WHO BENEFITS

Senior executives: Advocacy, policy insight, strategic guidance and peer networking.

Governmental affairs and policy staff: Advocacy participation and coordination, policy analysis and regulatory insight.

Finance and reimbursement teams: Reimbursement expertise, financial analysis and facility-specific reports and data support.

Quality and clinical leaders: Quality initiatives, regulatory guidance, facility-specific benchmarking and performance resources.

Compliance, regulatory and legal leaders: Analysis of state and federal requirements and operational and preparedness support.

Trustees and governance professionals: Education, governance resources and policy briefings.

Human resources and workforce leaders: Workforce policy insight, sustainability strategies and education resources.

Communications and public affairs teams: Media engagement and coordination with HANYS' communications efforts.
